

SBE TODAY

SMALL BUSINESS EXCHANGE

Volume 29, Edition 88 - October 30, 2013

DIVERSITY IN ACTION -

Published by SBE, certified SBE/DBE/MBE

SBA Lending Activity in FY 2013 Shows SBA Continuing to Help Small Businesses Grow and Create Jobs



The U.S. Small Business Administration (SBA) today announced its third highest year of SBA lending to date, surpassed only by SBA's two record years of supporting more than \$30 billion in FY 2011 and 2012. In FY 2013, SBA supported more than \$29 billion in lending to America's small businesses, giving small businesses critical access to the capital they need to start and grow their business.

"Under President Obama, SBA lending has reached record levels and we continue to get more capital into the hands of small business owners than ever before," said Acting SBA

Administrator Jeanne Hultit. "Small businesses are the engine of our economy, and reaching our third highest year of SBA lending in FY 2013 demonstrates the strength and resiliency of America's 28 million small businesses as they continue to recover from the Great Recession and drive our economy forward."

One of SBA's primary missions is to ensure that small business owners have access to the capital they need to start and grow their business. Since President Obama took office, SBA has supported more than \$126 billion in lending to more than 260,000 small businesses and entre-

preneurs. During the fiscal year, which ended Sept. 30, SBA loan approvals supported \$29.6 billion (54,106 loans) to small businesses in its two main loan programs, 7(a) and 504, compared to \$30.25 billion (53,848 loans) in FY 2012 and \$30.5 billion (61,689 loans) in FY 2011.

SBA's streamlining of the Small Loan Advantage (SLA) programs also continued to produce dramatic results, increasing the number of lower-dollar SBA 7(a) loans going to small businesses and entrepreneurs in underserved communities. The program, which is a key 7(a) loan initiative designed to expand access to loans under \$350,000, was first launched in Feb. 2011, and revamped in June 2012. SBA has significantly reduced paperwork for the SLA program and expanded our pool of lenders—changes that have resulted in a more than 300 percent increase in SLA loans and an over 700

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SMALL BUSINESS EXCHANGE

SBE OUTREACH SERVICES

With half a million businesses in our database, SBE is California's #1 source for diversity outreach.

Advertisements

Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

Faxed Solicitations

Targeted mailings sent to businesses per your criteria.

Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Call Toll FREE for more information: 800-800-8534

BIDDING OPPORTUNITIES

Sub Bids Requested From Qualified DBE and UDDBE Subcontractors & Suppliers for
County of Sacramento - Franklin Blvd. Streetscape Improvement Project
Project No. 4161

Location: Sacramento, CA

Bid Date: November 7, 2013 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: trucking; traffic control; electrical; striping; fencing; misc. iron; landscaping; concrete; and masonry.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Dave Koerber

An Equal Opportunity Employer

Sub Bids Requested From Qualified DBE and UDDBE Subcontractors & Suppliers for
City of Auburn - The Palm Avenue Safe Routes to School - Sidewalk and Bicycle Lane Project
Project No. SR2SF-5077(013)

Location: Auburn, CA

Bid Date: November 7, 2013 @ 10:00 AM

McGuire and Hester is seeking qualified subcontractors in the following trades: traffic control; SWPPP; clearing & grubbing; demolition; tree removal; minor concrete; masonry retaining walls; fencing; striping & signs; traffic signal modification; erosion control; hydroseeding; aggregate & asphalt suppliers; and trucking.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Dave Koerber

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I-805 North Improvement Design Build Project

Caltrans Contract No: 11-2T2004

Current and ongoing procurement opportunities for the I-805 North project are available through the project procurement website: www.usa.skanska.com/I805North

Bid Packages available are: CIDH, Electrical, Soil Nail and Driven Pile.

Bid packages will be posted to the site on a continual basis. Plans, Specs and additional information are also available on the site. If you need assistance, please contact

Dave Sharpnack at 951-295-3140. UDDBE and Non-UDDBE subs are encourage to participate.

Skanska is an Equal Opportunity Employer



Project Name: Franciscan Towers

Location: San Francisco, California

Bid Date: Tuesday, December 3, 2013

Pre-Bid Conference: November 6, 2013 @ 8am

Location: 145 Taylor Street, San Francisco, CA (TNDC's office in the Curran Community Room)

Nibbi Brothers has been selected as the General Contractor for the Franciscan Towers project in San Francisco, CA. We are requesting proposals from subcontractors and suppliers including those certified with the San Francisco Human Right Commission as local business enterprises (LBE's). Subcontractors may request an email notification via NewForma to download associated documents in order to provide bids no later than Tuesday, December 3, 2013 @ 2:00pm. To obtain bid and contract documents please email Kristin Medwick at kristinm@nibbi.com. Franciscan Towers is a six-story mixed-use building located at 201-229 Eddy Street at the corner of Taylor Street in San Francisco. The ground floor contains the Tenderloin Neighborhood Development Corporation (TNDC) main office and the TNDC-operated Tenderloin after School Program (TASP). The residential portion of the building contains 105 units of affordable housing: five one-bedroom units, 75 efficiency studios and 25 large two-room studios. The specific scope of work includes but is not limited to: selective demolition with rebuild/repairs (in kind) to the building due to fire and building wide upgrades. Replacement of elevator and trash chute, replacement of existing fire sprinkler in common corridors and fire alarm system, replacement of lobby. Units (47 total) affected by fire shall be rehabilitated with new finishes and insulation. All units shall receive paints, finishes, doors and hardware, plumbing fixtures, cabinetry, appliances, radiators, electrical, HVAC, and smoke alarm. Further provisions include up to 20 accessible units, new community room, extensive plumbing replacements, HVAC upgrades, window replacement, and exterior paint throughout the building.

FAX OR EMAIL PROPOSALS TO:

NIBBI BROTHERS GENERAL CONTRACTORS

Fax: 415-241-2951 / Email: bids@nibbi.com.

For information regarding this project please contact Igor Bershteyn via email at igorb@nibbi.com

Bid Requests from Certified SBE Subcontractors and Suppliers for SHORING only.

HUNTER'S POINT SHIPYARD PHASE I, BLOCK 56-57

This is a SFRA project with construction workforce and prevailing wage requirements.

**Hunter's Point Shipyard
Coleman Street at Innes Court
San Francisco, CA 94124
Bid Date: 11/25/13 @ 2 PM**

Voluntary Pre-bid Meeting on 11/12/13 at 11 AM at Construction Assistance Program Trailer located at 690 Hudson Ave., Trailer "B", San Francisco, CA 94124.

CAHILL CONTRACTORS, INC.

Contact: Julie Park
at estimating@cahill-sf.com, (415) 986-0600.

We are requesting proposals/quotes from all qualified & certified Small, Disadvantaged, Local Business Enterprises (SBE, DBE, LBE) subcontractors, material suppliers, and truckers for the following project:

SUNSET TUNNEL TRACKWAY IMPROVEMENT PROJECT

SFMTA Contract No. 1270

Bids: November 7, 2013 @ 3 pm

22% SBE Participation Goal

Demo – Epoxy Crack Injection – Rebar – CIP Concrete – Painting & Coating – Anti-Graffiti Coating – Composite Ties – Ceramic Tactile Edging - Signs – Cleaning of Tunnel Walls – Electrical – OCS System – Raceways – Wire & Cables

Proven Management, Inc.

712 Sansome Street, San Francisco, CA 94111-1704

Phone: 415-421-9500 • Fax: 415-421-9600

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested SBE/DBE/LBE certified suppliers, subcontractors, and truckers. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested SBE/DBE/LBE firms.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call. We are an Equal Opportunity Employer

BIDDING OPPORTUNITIES

Sub Bids Requested From Qualified DBE / UDBe Subcontractors & Suppliers for **County of Sacramento - Old Florin Town Streetscape Improvements**
Location: Sacramento, CA
Project No. 4096

Bid Date: October 31, 2013 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: clearing & grubbing; SWPPP; demolition & tree removal; AC dike; slurry seal; cold plane AC; minor concrete, striping & signs; electrical; water tower monument; fencing; steel railings; CMU pilasters; stone seat walls; landscaping & irrigation; hydros seeding; pavers; and trucking.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
 Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Dave Koerber

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Sub Bids Requested From Qualified DVBE Subcontractors & Suppliers for

Palo Alto Unified School District - Henry M. Gunn High School - Miranda Avenue Drop-Off
Location: Palo Alto, CA

Bid Date: November 7, 2013 @ 1:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: demolition; earthwork; underground utilities; erosion control; trucking; concrete; striping; signs; tree protection; handrailing; fencing; bollards; and electrical.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
 Phone: (510) 632-7676 • Fax: (510) 562-5209

Contact: Kevin Exberger

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REQUEST FOR CERTIFIED LBE SUBCONTRACTOR BIDS FROM: LBE SUBCONTRACTORS

THE THREE LBE'S ARE (Small-LBEs, Micro-LBEs, or SBA-LBEs, SUCH LBEs are also either MBEs, WBEs or OBEs) CONTRACTORS FOR THE BELOW TRADES

Fine Line Construction is requesting quotes for the following project. Contact Estimating Department at (415) 512-7677 for further information. FAX quotes to (415) 512-7688

PROJECT: MISSION DOLORES PARK REHABILITATION PROJECT – CONTRACT NO. 3073V
LOCATED AT: DOLORES PARK (BETWEEN CHURCH, DOLORES, 18TH AND 20TH STREETS AND ON THE MUNI METRO J-CHURCH LINE ALONG THE WESTERN EDGE)

BID DATE/TIME: Wednesday, November 13th, @ 2:30 PM

PROJECT DESCRIPTION: Inclusive of but not limited to: Traffic routing; hazardous materials abatement, site and building demolition; grading and drainage; sewer; electrical; concrete and asphalt paving; concrete retaining walls; planting and irrigation; transplanting of palm trees; sodded lawn installation; two new restroom buildings and one new operations/maintenance building below ball courts with related utility connections; tennis/multi-use/basket ball courts with chain link fencing; site furnishings and all other related work in accordance with the plans and specifications and any incorporated addendums.

PREVAILING WAGE EST. \$10,000,000 JOB Duration 420 consecutive calendar days

REQUESTING BIDS FOR WORK CONTAINED IN THE FOLLOWING DIVISIONS:

- | | |
|---|--|
| DIVISION 2- EXISTING CONDITIONS | DIVISION 12- FURNISHINGS |
| DIVISION 3- CONCRETE | DIVISION 21 – FIRE SUPPRESSION |
| DIVISION 5- METALS | DIVISION 22- PLUMBING |
| DIVISION 6- WOOD, PLASTICS, AND COMPOSITES | DIVISION 23- HEATING, VENTILATING AND AIR CONDITIONING |
| DIVISION 7- THERMAL AND MOISTURE PROTECTION | DIVISION 26- ELECTRICAL |
| DIVISION 8- OPENINGS | DIVISION 27- COMMUNICATIONS |
| DIVISION 9- FINISHES | DIVISION 31- EARTHWORK |
| DIVISION 10- SPECIALTIES | DIVISION 32- EXTERIOR IMPROVEMENTS |
| DIVISION 11 - EQUIPMENT | DIVISION 33- UTILITIES |

PLANS AND SPECIFICATIONS CAN BE OBTAINED AT THE FOLLOWING LOCATIONS: Electronic Bid Documents may be downloaded at www.sfdpw.org/biddocs, or purchased on a CD format from 1155 Market Street, 4th Floor, SF, CA 94103, telephone 415-554-6229, for a non-refundable cost of \$15.00 fee paid by cash or check to "Department of Public Works."

Fine Line Construction

42 DORE STREET, SAN FRANCISCO, CA 94103

PHONE: (415) 512-7677 • FAX (415) 512-7688

Contact: Bill Ricci

Fine Line Construction is signatory to the Carpenter's, and Laborer's Collective Bargaining Agreements.

Fine Line Construction is an Equal Opportunity Employer.

Please attach your LBE Certificate with your bid.



Arntz Builders, Inc.

19 Pamaron Way • Novato, CA 94949 • 415-382-1188 • Fax: 415-883-7529

Contact: Kathy Rowen or Adrienne Lewis

bid@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL CITY AND COUNTY OF SAN FRANCISCO CERTIFIED LBE/MBE/WBE/OBE & ALL QUALIFIED SUBCONTRACTORS & SUPPLIERS FOR ALL TRADES FOR THE FOLLOWING PROJECT:

MISSION DOLORES PARK REHABILITATION PROJECT

CONTRACT 3073V

CITY & COUNTY OF SAN FRANCISCO

SAN FRANCISCO, CA

BID DATE: NOVEMBER 13, 2013 AT 2:30 PM

ESTIMATE: \$10,000,000

Bid Items Include: Site Work, Underground, Landscaping, Concrete, Chain Link Fencing, Electrical, HVAC, Fire Sprinklers, Plumbing, Signage, Painting, Flooring, Acoustical, Tile, Drywall, Lath & Plaster, Casework, Glass & Glazing, Metal Roof and Structural Steel.

Bonding, Insurance, Technical Assistance available. Plans available in GC's Plan room. Successful subcontractors will be required to sign Arntz Builders inc standard subcontract agreement which includes the right for Arntz Builders inc to require subcontractors to provide a 100% faithful performance and payment bonds of the subcontract price from a treasury listed surety company acceptable to Arntz Builders. Bond premium to be included in bid as a separate item. Subcontractors will be required to provide a waiver of subrogation endorsement to their workers compensation insurance.

We are signatory to the Carpenter's and Laborer's Collective Bargaining Agreements

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ADVERTISE YOUR AD HERE

Advertise your Sub-Bid Requests in the Small Business Exchange

With a monthly readership of 75,000,

SBE reaches a diverse audience,

cutting across ethnic and gender

lines as well as traditional industry segments.

PUBLIC LEGAL ADVERTISEMENTS

RUDOLPH AND SLETTEN CONSTRUCTION

ADVERTISEMENT FOR SUBCONTRACTOR BIDS (AFTER PREQUALIFICATION)

FOR

UCSF HSIR PROGRAM

BP 1A – Demolition and Abatement (Lump Sum Award)

BP 1B – Fireproofing and Drywall (Lump Sum Award)

BP 1D - Mechanical, Plumbing and Controls (Design Build)

BP 1E - Fire Protection (Design Build)

BP 1F - Electrical/Low Voltage/Security/Tel Data/AV (Design Build)

PROJECT NOTICE

Subject to conditions prescribed by Rudolph & Sletten and the University of California, San Francisco, sealed proposals for design build subcontracts for mechanical/plumbing/controls, electrical/low voltage and fire protection and lump sum subcontracts for demolition/abatement and drywall/fireproofing are invited from prequalified proposers/bidders for the following work:

UCSF HEALTH SCIENCES INSTRUCTION AND RESEARCH (HSIR) PROGRAM

Project Nos.: M2628, M2629, M2630, M2631, M2632, M2637

R&S Project No.: 10201500

UNIVERSITY OF CALIFORNIA,
SAN FRANCISCO

UCSF Health Sciences Instruction and Research Program Consists of:

HSIR 7&8/HSE 6 Demolition: M2628

HSE East 8th Floor Renovation: M2629

HSE 6th Floor Lab Renovation – Decant: M2630

HSE 8th Floor Renovation: M2631

HSW 7th Floor Renovation: M2632

HSW 8th Floor Renovation: M2637

HSIR Program involves demolition and build-out of a new laboratory and office spaces at the UCSF Campus located on Parnassus Avenue, San Francisco, California.

Each bid package will consist of six projects that will be phased over an 18 month period. Costs shall be tracked separately by project.

Procedures: Bidding documents will be available on October 21, 2013, and will be issued only at: Offices of Rudolph and Sletten, 1600 Seaport Blvd, Suite 350, Redwood City, CA 94063 or via Rudolph and Sletten's SmartBidNet Web Site.

Only prequalified bidders will be allowed to submit a Bid on this project. The following bidders have been

prequalified to bid on this project:

BP 1A – Demolition and Abatement A or B with ASB Certification and C21

Bayview, Bluewater Services, Cleveland Wrecking, Restec Contractors, Stomper Company

BP 1B – Fireproofing and Drywall C9 and C33 or C9 and C35

Anning-Johnson, KHS&S, PCI, Raymond, RFJ Meiswinkel

BP 1D - Mechanical, Plumbing and Controls – C20 and C36

ACCO, Critchfield Mechanical, Southland Industries

BP 1E - Fire Protection – C16

Cosco, Allied, Superior

BP 1F - Electrical/Low Voltage/Security/Tel Data/AV – C10

Contra Costa, Cupertino, Rosendin

Bids will be received only at: CAPITAL PROGRAMS, UNIVERSITY OF CALIFORNIA, SAN FRANCISCO, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107.

Sealed bids must be received on or before **2PM, Monday, November 4, 2013** for Bid Packages 1A and 1B

Sealed proposals must be received on or before **2 PM, Wednesday, November 6, 2013** for Bid Packages 1D, 1E and 1F.

Bids for Bid Packages 1A and 1B will be opened at: **2:05 PM, Monday November 4th, 2013** at Capital Program, UCSF, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107.

Proposals for Bid Packages 1D, 1E, and 1F will be announced at: **8:05 AM, November 8, 2013** at Capital Programs, UCSF, 654 Minnesota Street, 2nd Floor, San Francisco, CA 94107

For Bid Packages 1A & 1B, Bid Security in the amount of 10% of the Lump Sum Base Bid shall accompany each Bid. The surety issuing the Bid Bond shall be, on the Bid Deadline, an admitted surety insurer (as defined in California Code of Civil Procedure Section 995.120).

For Bid Packages 1D, 1E, and 1F, Bid Security in the amount of 10% of the Total of Lump Sum Base Proposal 1.1, 1.2 and 1.3 shall accompany each Proposal. The surety issuing the Bid Bond shall be, on the Proposal Deadline, an admitted surety insurer (as defined in California Code of Civil Procedure Section 995.120).

The successful Bidder/Proposer and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage rates at the location of the work. The successful Bidder/Proposer will be required to have the California current and active contractor's license listed above at the time of submission of the Bid/Proposal

The project will be insured under a University Controlled Insurance Program ("UCIP") providing workers' compensation and employer's liability insurance coverage, commercial general liability insurance coverage, and excess liability insurance coverage for Work performed on or at the Project site ("UCIP Coverages"). All insurance policies required to be obtained by design build and lump sum Subcontractors shall be subject to approval by Rudolph & Sletten and University for form and substance. All such policies shall be issued by a company rated by Best as A- or better with a financial classification of VIII or better, or have equivalent rating by Standard and Poor's or Moody's.

Every effort will be made to ensure that all persons have equal access to contracts and other business opportunities with the University within the limits imposed by law or University policy. Each Bidder/Proposer may be required to show evidence of its equal employment opportunity policy. The successful Bidder/Proposer and its subcontractors will be required to follow the nondiscrimination requirements set forth in the Bidding Documents and to pay prevailing wage at the location of the work.

The work described in the contract is a public work subject to section 1771 of the California Labor Code.

The estimated values for the following trade bid packages are:

Lump Sum

BP 1A – Demolition and Abatement \$1,300,000

BP 1B – Fireproofing and Drywall \$325,000

Design Build

BP 1D - Mechanical, Plumbing and Controls \$8,300,000

BP 1E - Fire Protection \$550,000

BP 1F – Electrical/Low Voltage/Security/Tel Data/AV \$4,050,000

THE REGENTS OF THE UNIVERSITY OF CALIFORNIA

University of California, San Francisco
October 2013



GOLDEN GATE BRIDGE HIGHWAY & TRANSPORTATION DISTRICT

NOTICE INVITING PROPOSALS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for **Request for Proposals (RFP) No. 2014-B-2, Window Washing at the Golden Gate Bridge Toll Plaza Buildings.**

Interested Proposers must submit sealed proposals to the Office of the Secretary of the District on **Tuesday, November 19, 2013, by 4:00 p.m., PT.**

Request for approved equals, modifications or clarifications of any requirement must be submitted in writing on **Tuesday, November 5, 2013, by 4:30 p.m., PT.**

The RFP Documents are available for download on the District's web site. To download the RFP Documents, go to the District's web site home page at <http://www.goldengate.org>, click on Contract Opportunities, scroll down to Bridge Division and look for Contract No. 2014-B-2.

To inspect and obtain RFP Documents, please contact the Office of the Secretary of the District, Administration Building, Golden Gate Bridge Toll Plaza, San Francisco, CA, by telephone at (415) 923-2223, by e-mail at districtsecretary@goldengate.org, or by facsimile at (415) 923-2013.

/s/ Janet S. Tarantino, Secretary of the District
Dated: October 24, 2013

10/24, 10/31/13

CNS-2548536#

SMALL BUSINESS EXCHANGE

SBA Continuing to Help Small Businesses Grow and Create Jobs

■ Continued from page 1

percent increase in the number of lenders using the program. In FY 2013, SBA backed almost 5,000 loans for nearly \$745 million through the SLA program.

As with SLA, CAPLines, our program that provides working capital lines of credit designed to help small businesses with their short-term working capital needs, saw a successful year in part because of measures to streamline loan processing, making it easier for loans to get into the hands of small businesses that need them. In FY 2013, CAPLines approved 682 loans for more than \$500 million. In the two full fiscal years since the program was re-designed, SBA

has cumulatively approved 1,200 loans after only doing 1,300 over 15 years—a significant increase over the 1,300 loans issued over the 15 years prior.

In FY 2013, SBA also supported more than 7,700 504 loans, which provide small businesses with long-term, fixed-rate financing to acquire real estate and major fixed assets, for a total of more than \$11.7 billion. Although this is a slight decrease compared with FY 2012, this decrease demonstrates the importance of SBA's 504 Refinancing Program, which temporarily allowed small business owners to use our 504 program to refinance commercial real estate and other fixed assets and gave SBA a record year for 504 lending in FY 2012. That program was

authorized by the Small Business Jobs Act and expired in 2012, but a one year extension of the program was included in the President's FY14 budget.

For more information about these and other SBA programs, visit the SBA website at www.sba.gov, or contact your local SBA field office. You can find contact information for your local SBA office at <http://www.sba.gov/localresources/index.html>.

Link: <http://www.sba.gov/content/sba-lending-activity-fy-2013-shows-sba-continuing-help-small-businesses-grow-and-create-jobs>

Source: U.S. Small Business Administration

CBCF Makes Historic Investment in Minority Banks

The Congressional Black Caucus Foundation, Inc. (CBCF) is making a \$5 million investment in African American-owned banking institutions as part of a broader effort to increase the availability of loans for businesses and individuals in African-American communities. CBCF selected banks in four regions of the country—the North, South, East and Midwest—in an effort to achieve geographic balance in an initiative that could prove crucial in lifting the economic fortunes of black communities. In all, five banks will receive \$1 million each: the Industrial Bank in Washington, DC; Liberty Bank & Trust Company in New Orleans, Louisiana; Mechanics & Farmers Bank in Durham, North Carolina; Seaway Bank & Trust Company in Chicago, IL; and, City National Bank of New Jersey in Newark, New Jersey.

CBCF is making the investments by purchasing certificates of deposits through the Certificate of Deposit Account Registry (CDARS) program and then depositing the certificates with the five selected banks. The certificates are FDIC insured.

“Historically, and still today, minority and women-owned banks remain an important source of credit and accessible financial services, filling a necessary gap in communities that might not otherwise have them,” said Rep. Chaka Fattah, chair of CBCF’s board. “CBCF has invested in this partnership because we want-and need-these institutions to grow and thrive, so that their success in supporting the broader economic health of communities across the country can continue.”

“Minority banks play an important role in the economic empowerment of minority communities,” said A. Shuanise Washington, president and chief executive officer of CBCF. “We hope that this investment will spur much-needed economic development, provide critical support to small businesses and inspire others to invest in minority banks—a critical lifeline for comprehensive economic recovery in black communities.”

The move by CBCF comes at a time when African American-owned banks face pressures that are threatening their ability to stay in business.

“As usual, the Congressional Black Caucus Foundation is filling an important leadership vacuum,” said Michael Grant, president of the National Bankers Association, which has represented the nation’s minority and women-owned banks on legislative and regulatory matters for the past 86 years. “The greatest challenge facing African-American leaders today is increasing the collective wealth of African-Americans. The \$5 million deposit in these banks will stimulate more lending to small businesses that can, in turn, create more jobs.”

African-American banks have served African-American communities for the past 125 years. Traditionally, black banks served as a secure vehicle for African-American families to build their savings, as well as a much-needed source of loans for small businesses, residents and churches. But in recent years, the number of black banks has dwindled dramatically, a result

of a number of factors, including an economic recession that has taken a particularly tough toll on black families, competition from larger banks and burdensome regulatory requirements that are especially hard on small financial institutions.

“Minority-owned banks, specifically Black-owned banks, are a foundational business in America’s urban area,” said Russell Kashian, Ph.D, a professor in the Department of Economics at the University of Wisconsin Whitewater. “They also serve several key roles, providing banking services to areas that are often barren of any other mainstream banking services and attracting monies into the community through reasonably aggressive interest rates on CDs. They are also a source of valuable jobs that have upward mobility options, like tellers, loan officers, and mortgage originators.”

“As Chairman of the 86-year-old National Bankers Association and CEO of the 79-year-old Industrial Bank, I applaud the actions of the Congressional Black Caucus Foundation to place \$5 million in deposits in African-American banks,” said B. Doyle Mitchell, Jr. “These deposits provide the liquidity for Industrial Bank and others to make loans in the hardest-hit communities across the nation, continuing our legacy today of doing well by doing good.”

“It is critical that we, as a collective, remain ardent in our support of black enterprises,” said Ronald Busby, the CEO of the U.S. Black Chambers. “Our investments ensure that our businesses will prosper, as well as create new employment opportunities for African-Americans within our neighborhoods—a true win-win for the community.”

The banks participating in the CBCF effort are also significant players in the community development banking sector. The mission of these financial institutions goes beyond mere profits. These institutions are committed to the goal of making communities stronger through greater access to capital.

The crucial role these banks play in the economy is evident in a number of ways. For example, community development banks have 67 percent of all their branches in economically disadvantaged communities, compared to 17 percent for the overall banking sector. More than that, nearly \$46 of every \$100 that community development banks lend goes to borrowers in economically distressed communities, compared to about 16 percent for the overall banking industry, according to information collected under the federal Home Mortgage Disclosure Act.

“Community development banks have helped countless individuals and organizations to achieve their goals and dreams,” concluded A. Shuanise Washington. “We want to support these financial institutions, so that they can continue to support our communities.”

Source: 2013 Congressional Black Caucus Foundation, Inc.